



Streetwise Credit And Collections: Maximize Your Collections Process to Improve Your Profitability

Suzanne Caplan

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The credit and collection function of any business is the nerve center of the company. If proper records aren't kept and receivables closely monitored, a company will have difficulty maintaining its cash flow and operations. Streetwise Credit and Collections provides you with the skills to manage your company's financial obligations, collect due payments, and avoid falling into debt.

Streetwise Credit and Collections includes complete state-by-state requirements for small claims court, and sections on the applicable laws, statute of limitations, and legal interest rates that may be charged. The appendices contain information necessary for all businesses that grant credit, including the Equal Credit Opportunity Act and the Fair Debt Collection Practices act.

Includes advice on:

- Securing credit and granting it
- Setting credit policies for your customers
- Hiring a collections agency as necessary

You will undoubtedly encounter credit and collection issues from time to time. With *Streetwise Credit and Collections*, you'll have the information and advice to make the best business decisions and keep your cash flow healthy.

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