



**Business Due Diligence Strategies, 2010 ed.:
Leading Lawyers on Meeting Client Expectations,
Navigating Cross-Border M&A Transactions, and
Understanding ... in Today's Economy (Inside the
Minds)**

Multiple Authors

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Business Due Diligence Strategies provides an authoritative, insider's perspective on key strategies for navigating the changing nature of due diligence in today's M&A transactions. Featuring partners from some of the nation's leading law firms, these experts guide the reader through recent trends in mergers and acquisitions, both domestic and abroad, and emphasize the increasing importance of due diligence in M&A. From understanding a client's goals to reducing costs during the due diligence process, these authors explain best practices for addressing client concerns in a difficult economy. These top lawyers discuss the recent value of electronic due diligence and how to utilize technology in mergers and acquisitions. Additionally, these leaders explain the basics of due diligence, including why it is performed, who performs it, and when it is necessary. The different niches represented and the breadth of perspectives presented enable readers to get inside some of the great legal minds of today, as these experienced lawyers offer up their thoughts around the keys to success within this ever-evolving area of law.

Inside the Minds provides readers with proven business intelligence from C-Level executives and lawyers (Chairman, CEO, CFO, CMO, Partner) from the world's most respected companies and firms nationwide. Each chapter is comparable to an essay/thought leadership piece and is a future-oriented look at where an industry, profession, or topic is heading and the most important issues for the future. Each author has been selected based upon their experience and C-level standing within the professional community.

Chapters Include:

1. Jeffrey M. Weiner, Partner, Steptoe & Johnson LLP- "Due Diligence in M&A Transactions: A Conceptual Framework"
2. Jeffrey A. Arouh, Partner, Holland & Knight LLP- "The Due Diligence Process in Today's Economy: Meeting New Challenges"
3. Thomas J. McCaffrey and Arthur M. Nathan, Partners, Haynes and Boone LLP- "New Areas of Focus in M&A Due Diligence"
4. Rezwan D. Pavri, Partner, Wilson Sonsini Goodrich & Rosati PC- "The Expanding Role of Due Diligence in Today's M&A Deals"
5. Philip B. Taub, Partner; Chair of Business & Finance Department, Nixon Peabody LLP- "The Role of Due Diligence in Acquisition Transactions and Its Increasing Importance in Today's Economy"

Appendices Include:

- Appendix A: Due Diligence Checklist Company Specific
- Appendix B: Due Diligence Checklist Industry Specific
- Appendix C: Sample Due Diligence Checklist
- Appendix D: Due Diligence Checklist, Asset Purchase

Appendix E: Regulatory Due Diligence Request and Checklist

Appendix F: U.S. Export Controls and Economic Trade Sanctions Audit Questionnaire

Appendix G: Legal Due Diligence Request

Appendix H: Cincom v. Novelis

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